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Oil Balance Thailand: Jan - Mar 2012

Adequate refining capacity maintains the stability of supply



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Q2/2012 Outlook

Supply

Production

Sales

Import (85%)



Imported Refined Petroleum Products 65 KBD

Crude/ Condensate 948 KBD

Total Refining Capacity in Thailand: 1,082 KBD Refined Products 978 KBD* **Domestic**



832 KBD (**)

Indigenous (15%)



Crude/ Condensate 129 KBD

PTT's Associated Refineries: 905 KBD (TOP, PTTGC, SPRC, IRPC, BCP)

ESSO = 177 KBD

Refined Products 209KBD

Export



Crude Export 50 KBD

Source: PTIT

Remark: (*)Refined product from refineries= 879 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 99 KBD

(**) Not included Inventory

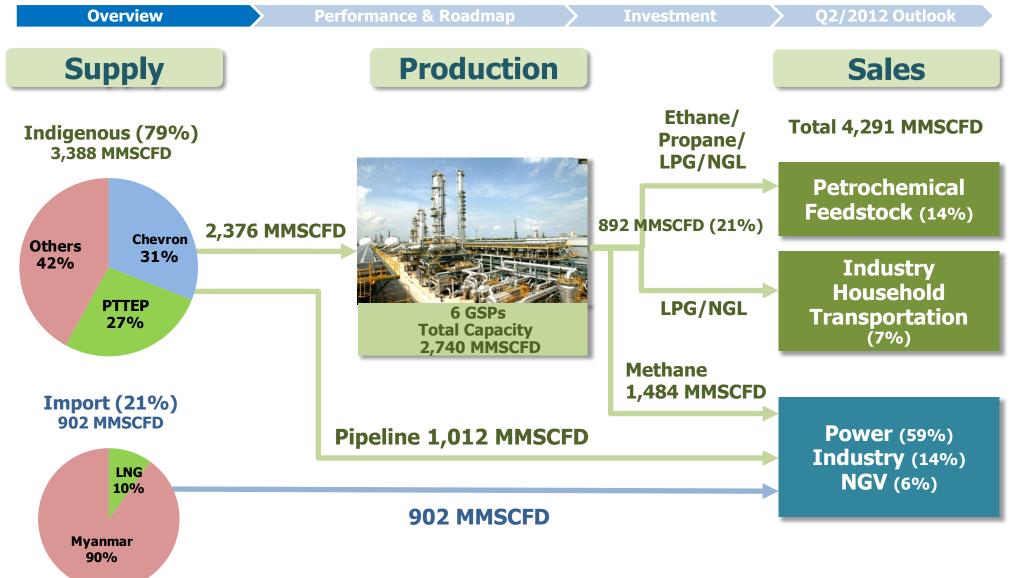
KBD = Thousand Barrels per day

259 KBD

Natural Gas Balance: Jan – Mar 2012

Main driver of the Thai economy





Our Major Businesses & Activities



	Overview	Performance & Ro	padmap	Investment Q2/2012 Outlook		
	Business Areas	Company P	TT's holding (%)	Activities		
Upstream E&B		PTTEP	65.29%	Exploration and Production		
Intermediate	Gas	• Gas Pipeline • S&M • GSP	100% 100% 100%	Sole owner/operator of the Transmission pipeline Supply & Marketing of Natural Gas Extracting Hydrocarbon contents in NG for Petrochemical's feedstock		
	Oil Marketing	PTT PLC • Oil Marketing	100%	Retail service Stations and commercial Marketing		
Downstream	Int'l Trading	• Int'l Trading	100%	Import/Export/Out-Out trading of petroleum and petrochemical products		
ıstr		PTTGC	48.91%	Petrochemical Flagship		
N N	Datus shamiles I	TOP	49.10%	Integrated Refinery & Petrochemical		
20	Petrochemical	IRPC	38.51%	Integrated Refinery & Petrochemical		
	& Refining	SPRC	36.00%	Stand alone Complex Refinery		
		ВСР	27.22%	Complex Refinery & Retail Stations		
New Business	International	PTT Inter	100%	Overseas investment arm of PTT: Coal, New energy and related businesses		

PTT Aspiration



Strategic direction and target to achieve "Big-Long-Strong" aspiration

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"Thai Premier Multinational Energy Company"



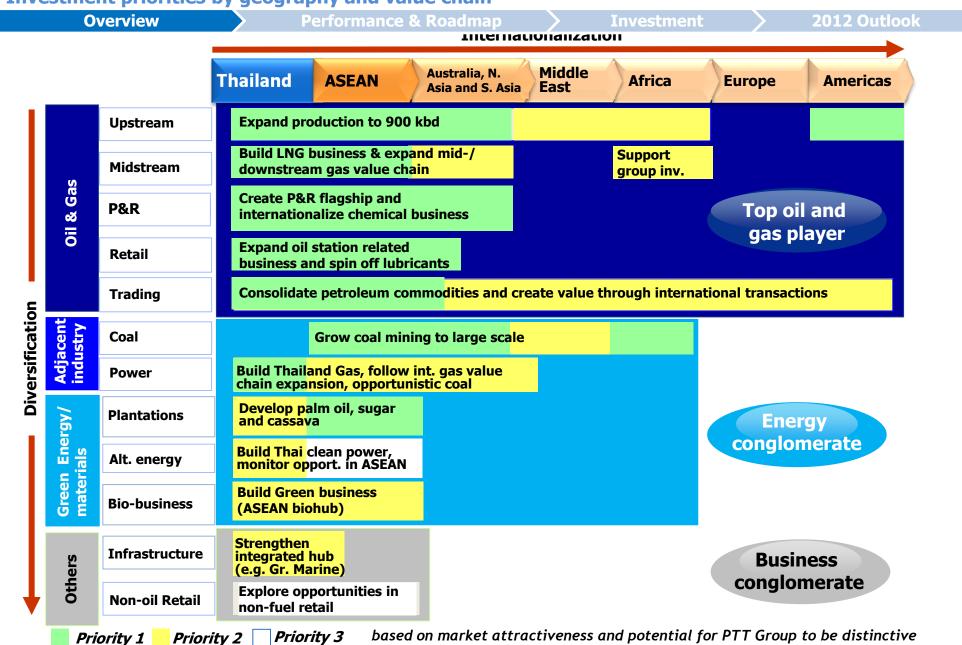




PTT Group Strategic Direction



Investment priorities by geography and value chain



Q1/2012 Highlights



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Operation Highlight

- Record high quarterly income of THB 37,386 million in Q1/2012, primarily result of:
 - PTT performance increased by 7% YoY mainly from Oil Business both volume and margin
 - Affiliate performance increased by 5% YoY mainly from PTTEP while Petrochemical and Refinery affiliates realized soften stock gain
 - Lower CIT by 12% YoY due to taxes rate reduction from 30% to 23%
- Gas sales volume resumed to 4,284 mmcfd, increased by 9% QoQ with higher average gas cost from periodic price adjustment
- GSP 6 warranty shutdown for 30 days
- Termination of EMG Gas Supply and Purchase Agreement by EGPC/EGAS is under the arbitration process
- EPAC put on hold the planned increase in NGV and transport LPG

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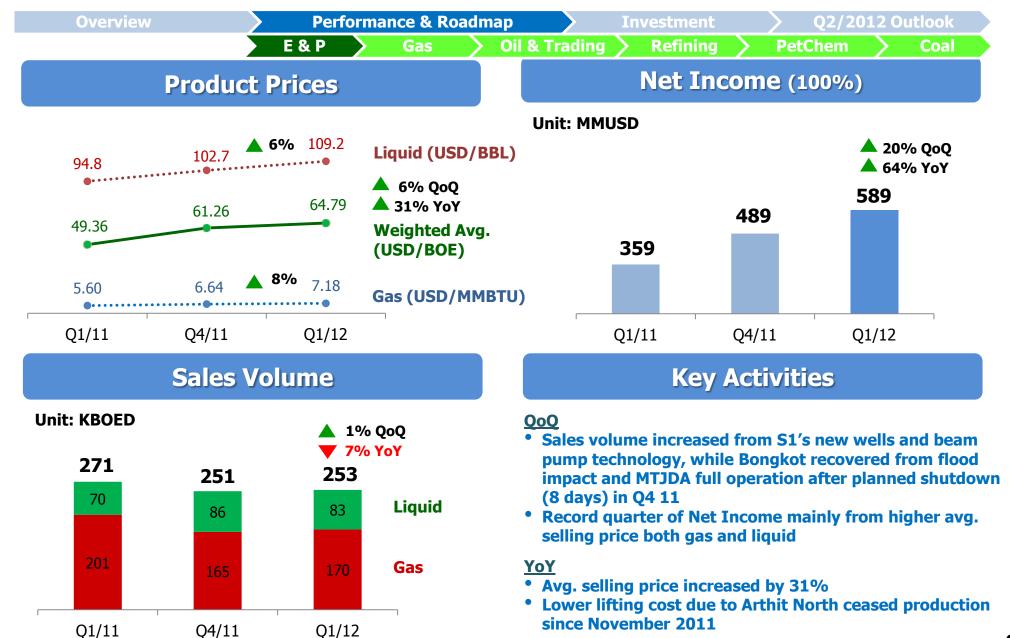
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Exploration & Production Performance: PTTEP (65.29%)

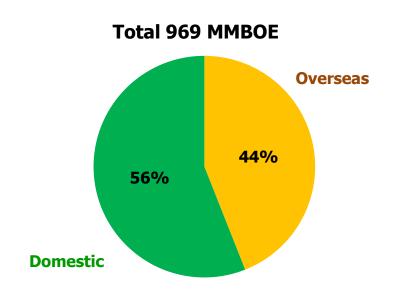




Exploration & Production Proved Reserves: PTTEP







Reserves Replacement Ratio 1.10 > 1
Reserve Life Index (year) 9

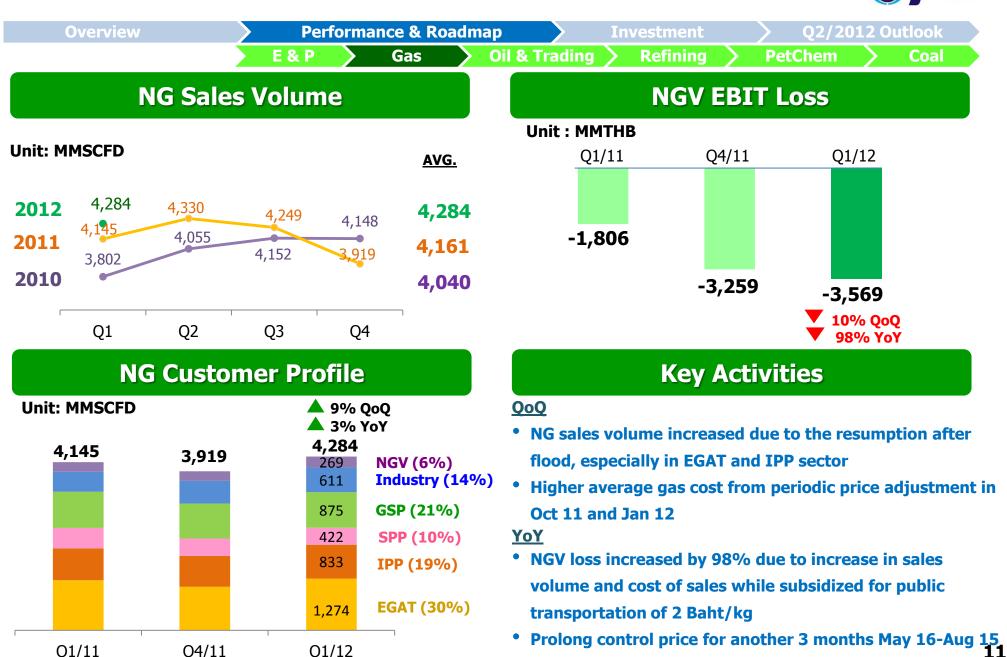
Gas Business Performance: Natural Gas

Q1/11

Q4/11

Q1/12





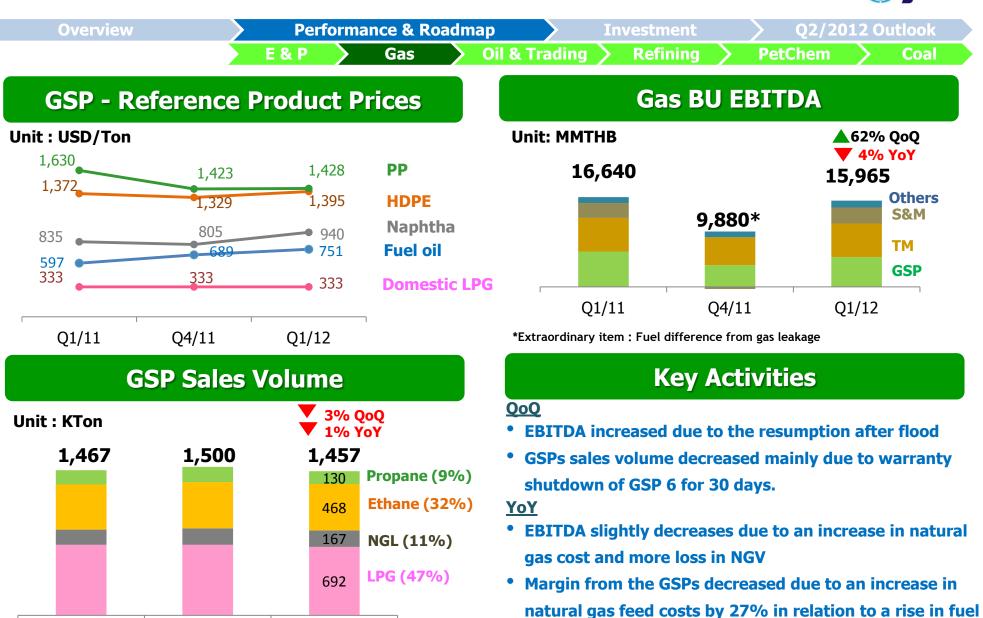
Gas Business Performance

Q1/11

Q4/11

Q1/12



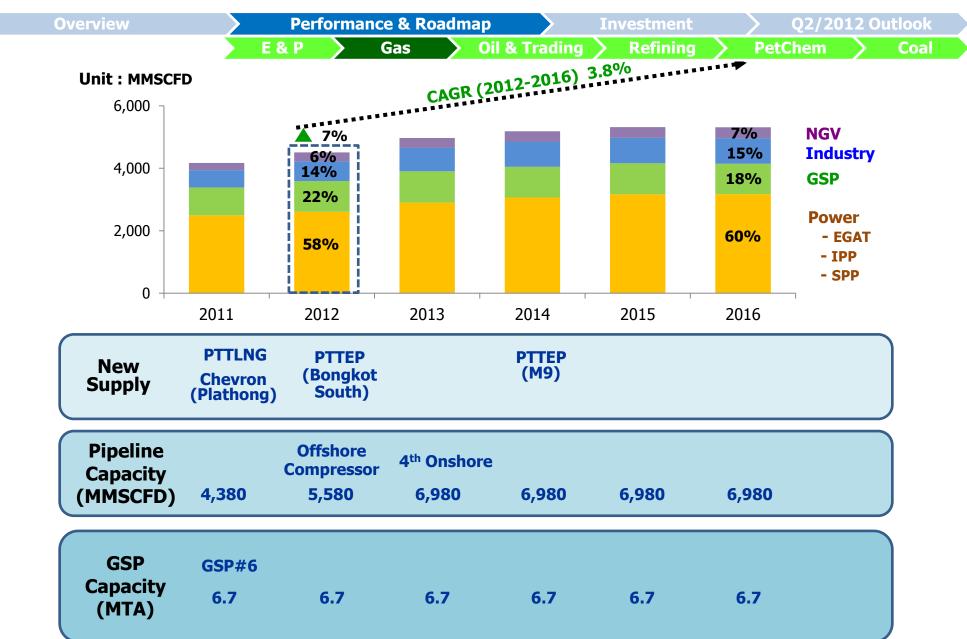


oil reference price.

12

Gas Business Roadmap





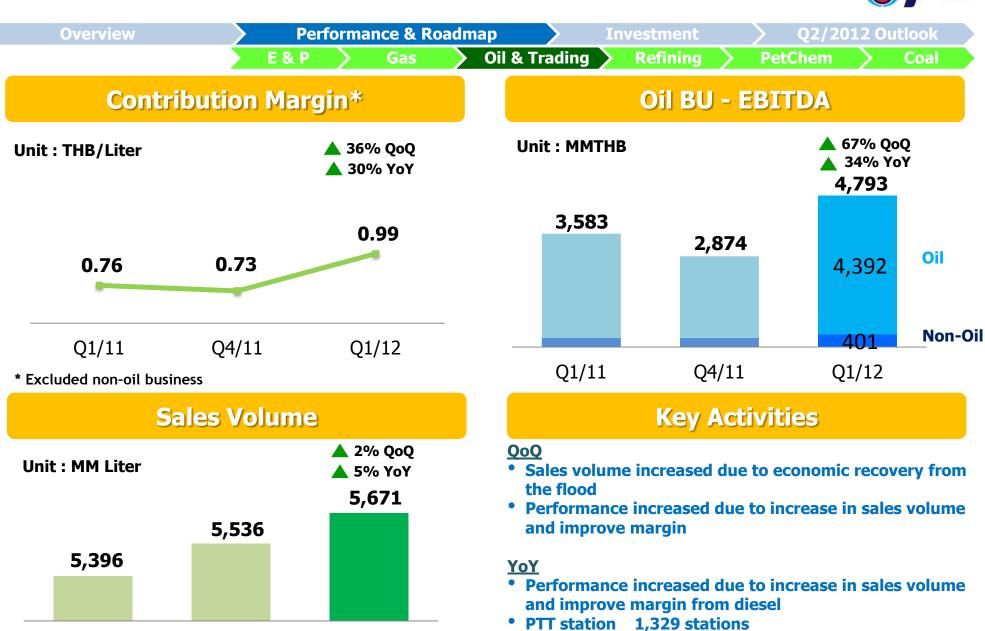
Oil Business Performance: PTT

01/11

04/11

01/12





Café Amazon 653 branches

International Trading Business Performance: PTT





Sales Volume

Unit: MM Liter 19% QoQ ▲ 25% YoY 16,355 13,736 13,063 Q1/11Q4/11 Q1/12 IRPC T/A 49 days AR3 T/A 38 days

Key Activities

QoQ

Higher sales volume despite the turnaround of PTTGC (AR3) in Q1/12

YoY

- Higher sales volume due to the planned shutdown of PTTGC's & BCP's refineries in Q1/11
- Contribution margin slightly decreased due to the decrease in condensate margin

15

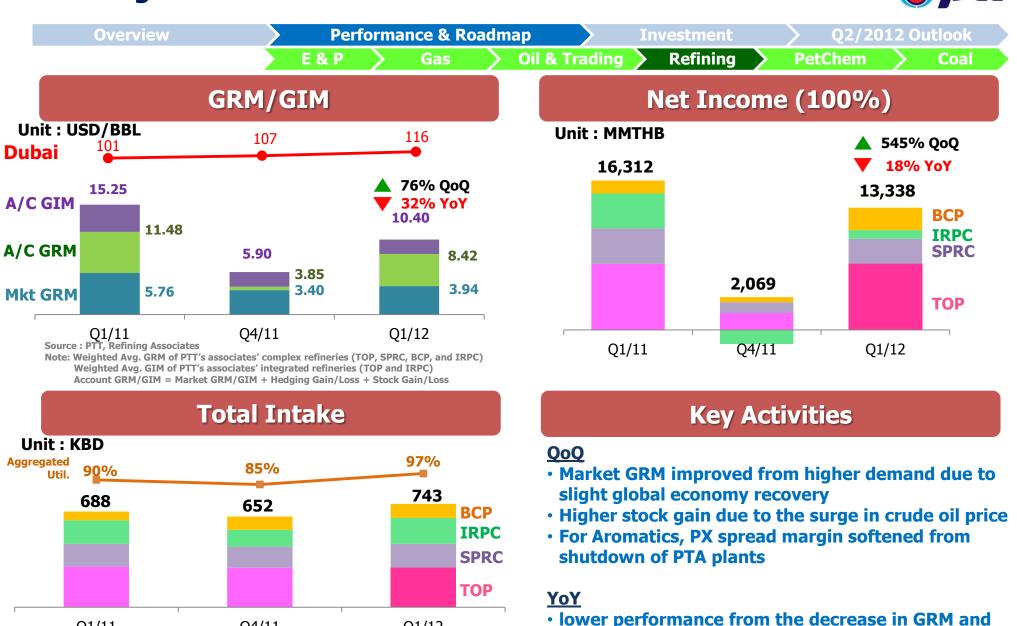
Refining Business Performance

Q4/11

IRPC T/A 49 days

Q1/11





Q1/12

16

stock gain from concern of European debt crisis

Refining Business Roadmap



Overview	ce & Roadmap	Investmen	t	2012 Outlook		
	E&P	Gas Oil & T	rading Refinin	g PetChem	Coal	
	2012	2013	2014	2015	2016	
Refining Cap. 275 Kbpd PX 489 KTA MX 90 KTA BZ 177 KTA Tol 144 KTA	PX & BZ Upgrading PX 100 KTA BZ 100 KTA Ethanol UBE 400 KLiter/day	HCU Revamp Phase I & II PSA & HVU revamp		Power Plant 110 MW Benzene Derivatives • LAB 100 KTA	Power Plant 110 MW	
Refining Cap. 215 Kbpd Aromatic 367 KTA Olefin 728 KTA Polyolefin 615 KTA	Propylene Booster • Propylene 100 KTA	ABS/SAN Expansion • ABS/SAN 61 KTA	PP Compound and Specialties 100 KTA	Propylene 320 KTA		
Bangchak Refining Cap. 120 Kbpd	Solar Power Plant Ph I 38 MW Solar Power Plant Ph II 32 MW Ethanol UBE 400 KLiter/day Palm Plantation 3,300 Rais	Tail Gas Treating Unit	Solar Power Plant Ph III 48 MW	Continuous Catalytic Reforming Unit (CCR) 12 KBD Cogeneration Power Plant 15 MW		

Expansion project

Petrochemical Business Performance

HMC Polymers

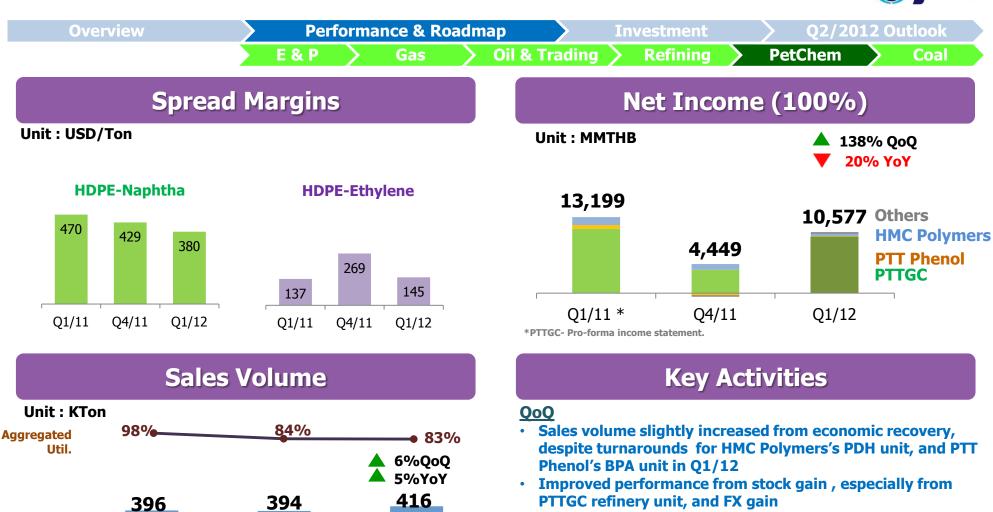
Q1/11

PTTGC refinery unit T/A 47 days

PTT Phenol

PTTGC





YoY

- Sales volume increased from the commercial operations of
 - PTTGC's LDPE 300 KTA in February 2011
 - PTT Phenol's Bis-Phenol A 150 KTA in Q2/11
 - HMC Polymers's PDH 310 KTA in February 2011

Q4/11

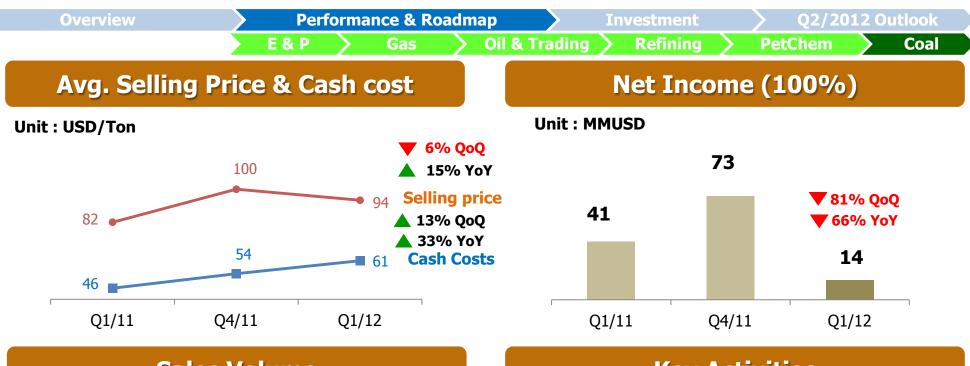
Petrochemical Business Roadmap



Overview	Performa	ance & Roadmap	Investment	t > Q2/20	Q2/2012 Outlook		
	E & P	Gas Oil 8	$\&$ Trading \gt Refining	g PetChem	Coal		
	2012	2013	2014	2015	2016		
PTT 48.91% GLOBAL CHEMICAL Refining 280 KTA Olefins 2,888 KTA Aromatics 2,259 KTA Polymers 1,590 KTA Specialty 826 KTA	NatureWorks 50% PLA 70 KTA Perstorp 51% TDI 125 KTA HDI 45 KTA						
Phenol 200 KTA Acetone 125 KTA BPA 150 KTA			Phenol 250 KTA Acetone 154 KTA				
PTT 41.44% PP 750 KTA Propylene 310 KTA							
PTT 48.50% Asahi	AN 200 KTA MMA 70 KTA AMS 160 KTA						
ptt MCC Biochem			PBS 20 KTA				

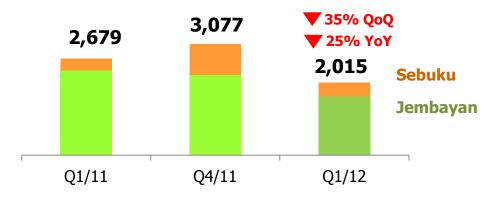
Other Businesses: Coal - SAR (45.4%)





Sales Volume

Unit: KTon



Key Activities

QoQ

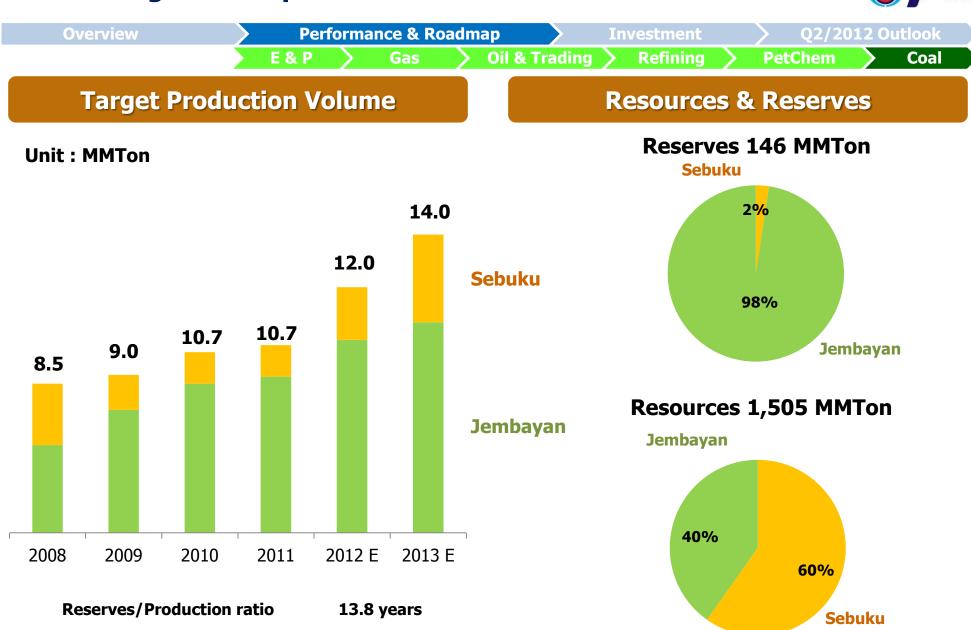
- Jembayan opened up 2 new pits in Q1/12 resulting in an increase in cash cost while lower production
- Oversupply and redirection of Coal from U.S. and Europe to Asia made price soften

YoY

- Sales volume decreased from heavy rainfall and resources brought to focus on 2 new pits in Jembayan
- Performance dropped due to the increase in cash cost and the decrease in sales volume, eventhough average selling price surged

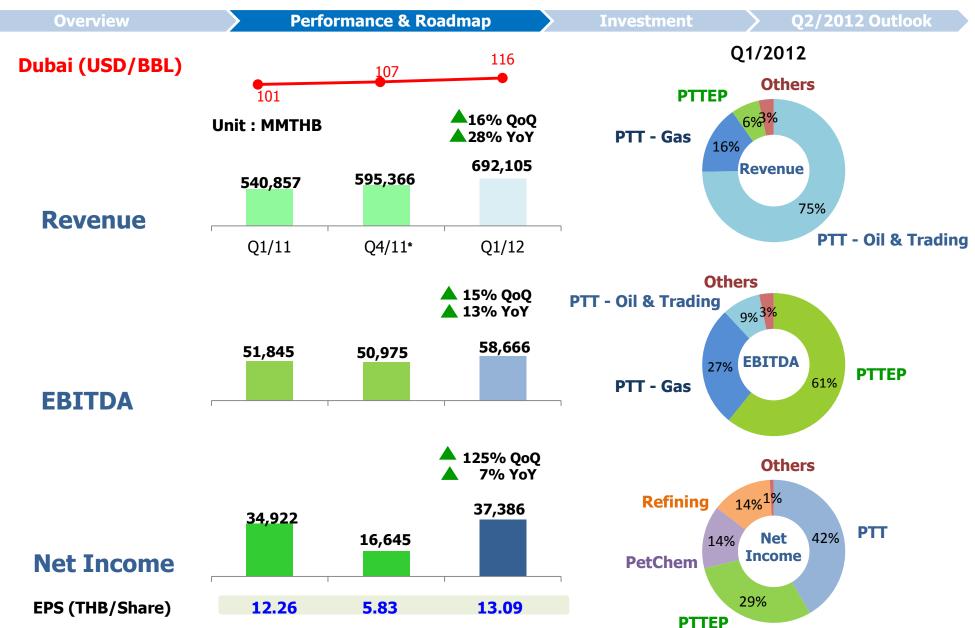
Coal Mining Roadmap





PTT Consolidated Performance : Q1/2012





* Not restated

PTT Group Performance : Q1/2012



Overview

Performance & Roadmap

Investment

	Dayfayyaa 1000/			Of share				
	'	Perto	ormance 100°	%	% share	Equit	ty Method % I	PTT
Unit: MMTHB		Q1/11	Q1/12	<u>YoY</u>		Q1/11	Q1/12	YoY
PTT Net Opera	ting Income	14,162	15,536	10%		14,162	15,536	10%
E&P	- РТТЕР	10,979	18,288	67%	65.29%	7,244	11,057	53%
Petro. Business	2	13,204	10,577	-20%		6,136	5,337	-13%
	- PTTGC*	11,162	9,852	-12%	48.91%	5,188	4,868	-6%
	- HMC/PPCL/PTTPL/PTTPM/PTTAC / PTTME/PTTTANK	2,042	725	-64%	40-48%	948	469	-51%
<u>Refining</u>		16,312	13,338	-18%		5,665	5,124	-10%
	- TOP	7,228	7,226	0%	49.10%	2,525	3,177	26%
	- IRPC	3,773	944	-75%	38.51%	1,460	339	-77%
	- SPRC	3,887	2,730	-30%	36.00%	1,374	934	-32%
	- BCP	1,424	2,438	71%	27.22%	306	674	120%
Others Busines	<u>s</u>	2,236	911	n.m.		1,715	332	-81%
<u>Inter</u>	- PTTI group (PTTA PM,EMG,PTTML,FLNG),PTTGE	-186	-608	n.m.	100%	-186	-608	n.m.
<u>Gas &</u> <u>Utilities</u>	-TTM/PTTNGD/IPT/TP/DCAP/CHPP	832	789	-5%	20-100%	349	319	-9%
Oil & Oth.	- PTTRB/PTTT/SBECL/THAPPLINE/ /PTTCL/TLBC/ICT/EnCo	1,590	730	-54%	33-100%	1,552	621	-60%
Shared of Net Income from Affiliates		42,731	43,114	1%		20,760	21,850	5%
PTT Conso. Net Income		56,893	58,650	3%		34,922	37,386	7%

^{*}PTTGC performance from Pro-Forma Statement

Statement of Financial Position: Solid and Secured



Overview

127,094

254,030

419,385

601,337

Performance & Roadmap

Investment

02/2012 Outlook



Cash &

Other

Current **Assets**

Others

current

Assets

PP&E

Non-

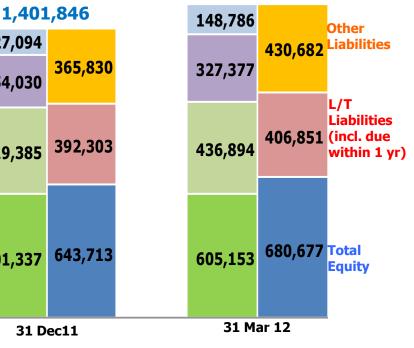
S/T Invest

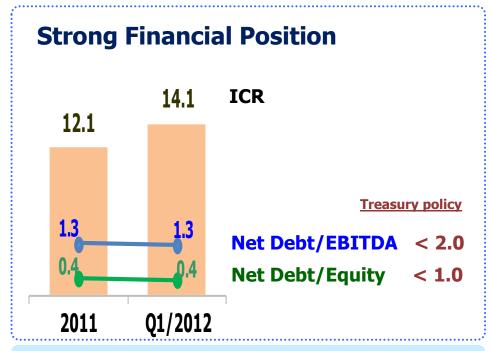
Increased assets:

- 4th Onshore pipeline
- PTTEP Australasia
- Mvanmar Zawtika
- KKD oil sand
- Mining properties (RIM)



1,518,210





PTT Ratings at Sovereign Level

- FC : Moody's (Baa1), S&P (BBB+),

JCR (A-), FITCH (BBB)

- LC : Moody's (Baa1), S&P (BBB+),

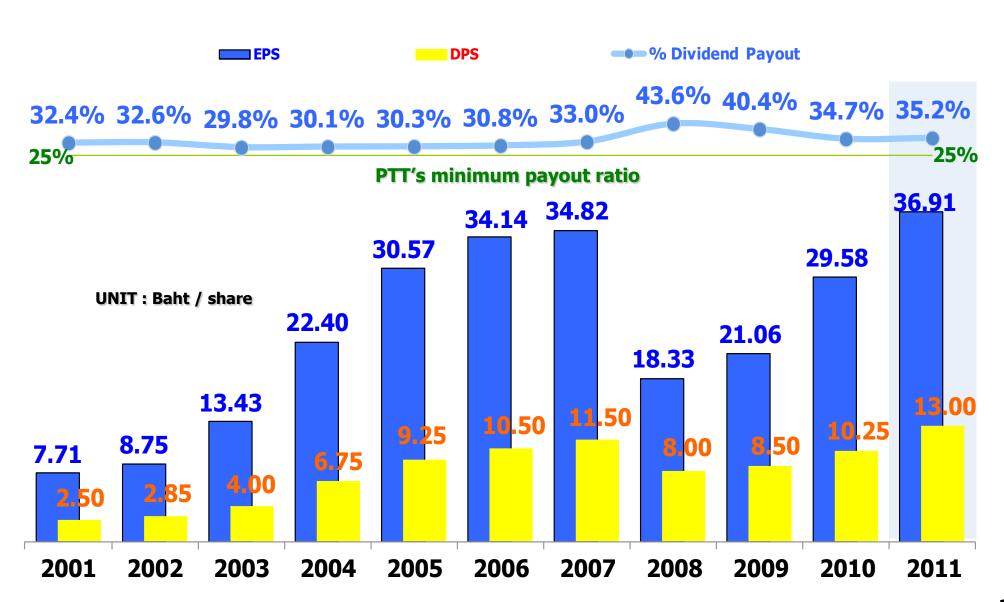
JCR (A), FITCH (A-)

Dividend Policy & Historical Payments



PTT is firmly committed to pay dividend at no less than 25% of net income

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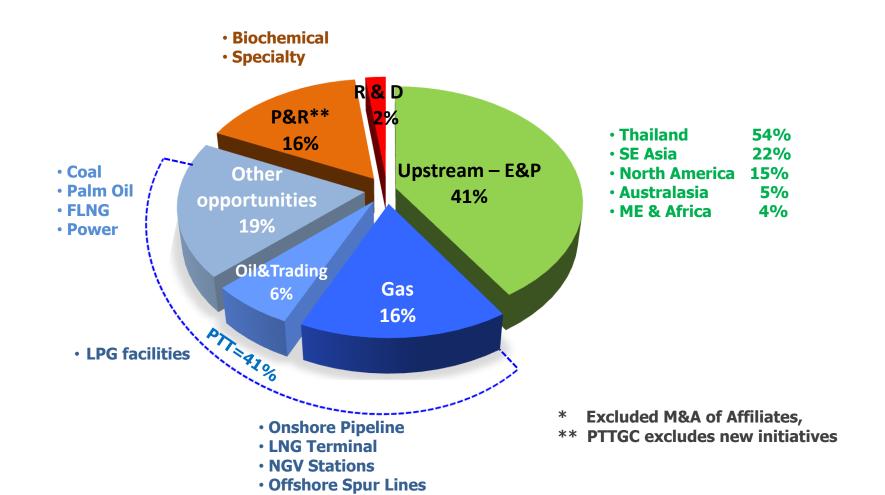
PTT Group CAPEX 2012 − 2016 ~ THB 900 BN*



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PTT: CAPEX (PTT and Wholly Owned Subsidiaries)

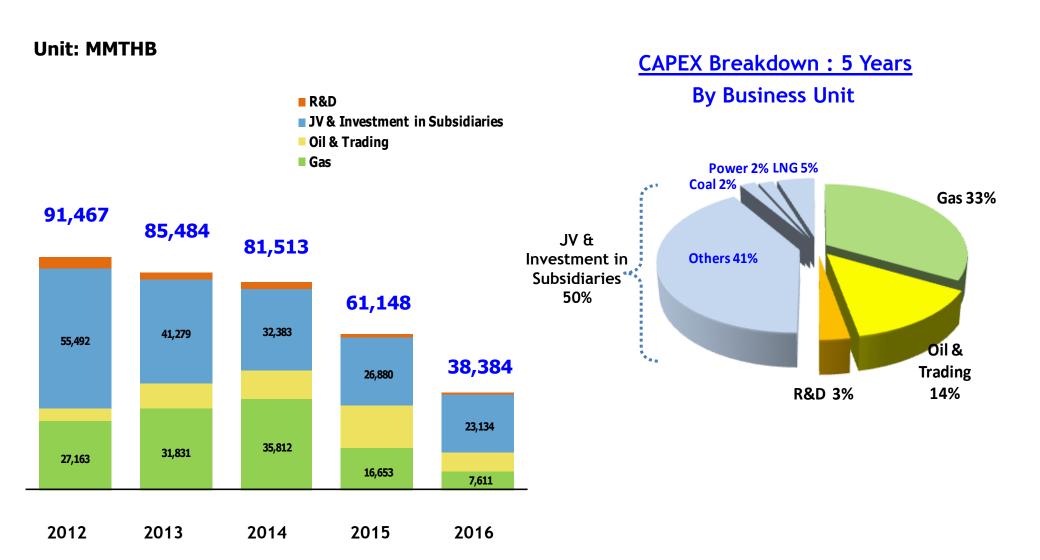


PTT plans to invest ~Bt 358 bn (\$12bn) during 2012-2016

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Economic Outlook : Q2/2012



Overview

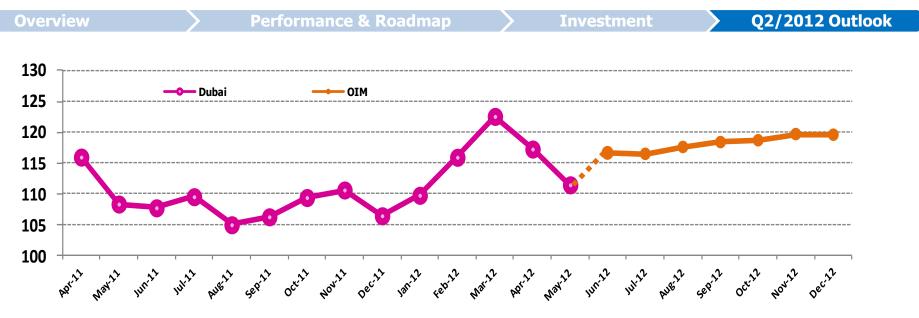
Performance & Roadmap

Investment

	Positive	Negative
Global	 U.S. and China began to stimulate their economies Easing monetary policy in emerging countries G-20 approved funding to IMF to add liquidity in European countries 	 Higher U.S. structural unemployment contrasting to overall economic growth Euro zone is on the brink of break up Prolonged controversy in the Strait of Hormuz
Thailand	 Continuous effort in flood protection BOT keep policy rate unchanged at 3% p.a. Economic recovery supports number of tourist 	 CPI increases following the rise in energy prices and minimum wages Concern on natural disasters such as tsunamis, earthquakes, floods or drought

Market Outlook: Crude Oil



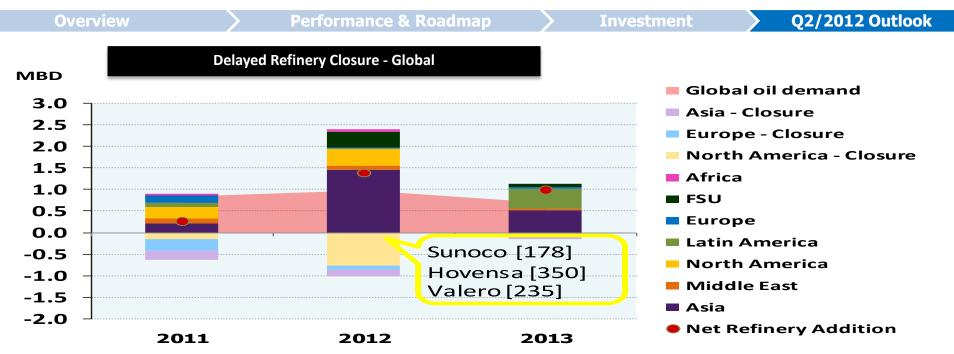


- Dubai crude oil price in Q2/2012 is expected to be around US\$ 110 -120 per barrel
 - Supply disruption from Iran's reaction to the sanction
 - US economic data indicates upward momentum
 - Concern on economic recovery and SPR release
 - US unemployment rate remains high

Source: PRISM,PTT

Market Outlook: GRM





Singapore GRM in Q2/2012 is estimated to around 6 - 7 USD/BBL

- Stronger imports from Japan for power plant as nuclear power plants remain shutdown
- Expecting that approximately 1 MMBD of global refining capacity are likely to be closed this year, down from 1.7 MMBD which estimated in Feb12
- Refinery in U.S. and EU return from maintenance and additional capacity in Asia

Market Outlook: Petrochemical



Performance & Roadmap **Overview** Q2/2012 Outlook Investment Unit: USD/ton **Olefins Aromatics** 2000 2000 PP 1500 1500 Naphtha 1000 1000 Naphtha 500 500 2011 Oct Apr Jul Oct Jan Jul

Jan

Olefins price is on a declining trend

Jul

Jan

Apr

Oct

HDPE –Naphtha expected to be around 387 USD/TON

Jan

- PP-Naphtha expected to be around 428 USD/TON
- Tight supply due to production problem and turnaround

Jul

Apr

Oct

Lower demand caused by European debt crisis

Aromatics price tends to be improved

Bz - Naphtha forecasted to be around 139 USD/TON

Apr

- PX naphtha forecasted to be around 496 USD/TON
- **Turnaround in the region**
- Bz price in US increase creating the arbitrage cargo from Asia to US
- **European debt crisis weight down Bz derivatives** demand



Thank you

PTT Public Company Limited – Investor Relations Department

Tel. +66 2 537-3518, Fax. +66 2 537-3948, E-mail: <u>ir@pttplc.com</u> <u>http://www.pttplc.com</u>, <u>http://www.twitter.com/PTTIR</u>

Disclaimer

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Data as of 31 March 2012

PTT Exploration & Production Plc.

Subsidiaries

E&P and Gas Business Group

Consolidate

65.29%

PTTEP

1			
	PTT Natural Gas Distribution Co., Ltd.	PTTNGD	58.00%
	PTT LNG Co., Ltd.	PTTLNG	100.00%
	Combined Heat and Power producing Co.,Lt	d CHPP	100.00%
	Joint Ventures	Prop	ortionate
	Trans Thai-Malaysia (Thailand) Co., Ltd. T	TM (T)	50.00%
	Trans Thai-Malaysia (Malaysia) Sdn. Bhd. T	TM (M)	50.00%
	District Cooling System and Power Plant	DCAP	35.00%
	Associates		Equity
	Thai Oil Power Co., Ltd.	TP	26.00%
	Independent Power (Thailand) Co., Lt	d. IPT	20.00%
	PTT Utility Co., Ltd.	PTTUT	40.00%
	B.Grimm BIP Power Co., Ltd. B.G	irimm BIP	23.00%
	Nava Nakorn Electricity Generation Co	.,Ltd NNEG	30.00%
	Bangpa-in Cogeneration, Ltd	BIC	25.00%
	, , , , , , , , , , , , , , , , , , ,		
1	Others		Cost
I	Ratchaburi Power Co., Ltd.	RPCL	15.00%
1			
1			

Oil Business Group

Subsidiaries		Consolidate
PTT (Cambodia) Co., Ltd.	PTTCL	100.00%
Subic Bay Energy Co., Ltd.	SBECL	100.00%
PTT Retail Business Co., Ltd.	PTTRB	100.00%
PTT Green Energy Pte. Ltd	PTTGE	100.00%
Thai Lube Blending Co., Ltd.	TLBC*	48.95%
Associates		Equity
Keloil-PTT LPG Sdn. Bhd.	KPL	40.00%
Vietnam LPG Co., Ltd.	VLPG	45.00%
Thai Petroleum Pipeline Co., Ltd.	THAPPLII	NE 33.19%
PetroAsia (Thailand) Co., Ltd.	PA(Thaila	nd) 35.00%
Others		Cost
PetroAsia (Huizhou) Co., Ltd.	PA(Huizh	ou) 25.00%
PetroAsia (Maoming) Co., Ltd.	PA(Maom	,
PetroAsia (Sanshui) Co., Ltd.	PA(Sansh	5,
Intoplane Services Co., Ltd.	IPŜ	16.67%
Fuel Pipeline Transportation Co., Lt	d.FPT	2.76%
Others		Fair Value
Others		raii value

Petrochemicals & Refining Business Group

Petrochemical Subsidiaries PTT Polymer Marketing Co., Ltd. PTT Polymer Logistics Co., Ltd. PTT Tank Terminal Co., Ltd.	PTTPM PTTPL PTTTANK	50.00% 100.00% 100.00%
Associates PTT Global Chemical Plc. PTT Phenol Co., Ltd. PTT Maintenance and Engineering Co., I	PTTGC PPCL Ltd.PTTME	Equity 48.91% 40.00% 40.00%
Joint Ventures HMC Polymers Co., Ltd. PTT Asahi Chemical Co., Ltd. PTT MCC Biochem Co., Ltd.	Pro HMC PTTAC PMBC	portionate 41.44% 48.50% 50.00%
Refining Associates Thai Oil Plc. IRPC Plc. Star Petroleum Refining Co., Ltd. Bangchak Petroleum Plc. PTT Energy Solutions Co., Ltd.	TOP IRPC SPRC BCP PTTES	Equity 49.10% 38.51% 36.00% 27.22% 40.00%

International Trading Business Group

7.06%

Bangkok Aviation Fuel Services Plc. BAFS

Subsidiaries		Consolidate
PTT International Trading Pte.	PTTT	100.00%

Others								
Subsidiaries PTT International Co., Ltd. Energy Complex Co., Ltd. Business Service Alliance Co., Ltd.	PTTI EnCo BSA *	Consolidate 100.00% 50.00% 25.00%	Associates PTT ICT Solutions Co., Ltd.	PTTICT	Equity 20.00%	Others Dhipaya Insurance Plc.	ТІР	Fair Value 13.33%

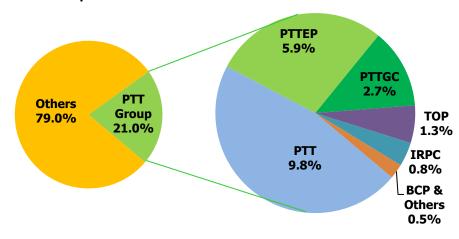
PTT's Strategic Importance to the Thai Economy

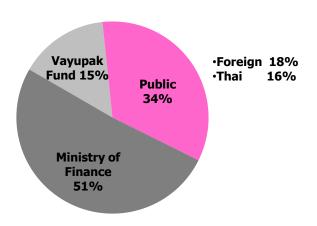


PTT has the largest market cap on the SET

Ministry of Finance holds majority stake in PTT

SET Market Cap = Baht 9.6 trillion





Data as of 18 June 2012

PTT Aspiration



NEW PTT GROUP AS SUSTAINED

GLOBAL TOP 100 ENTERPRISE

To perform listed company role in high returns



Big-Long-Strong TAGNOC



To perform SOE role in public service



Governance & Compliance

CG

Sustainable Growth
Strategy
Social Environmental

To perform energy company role in caring society & environment





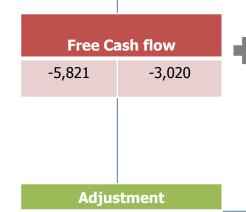
Responsible Care for Social & Environment

Statements of Cash Flows for Q1 2012 & 2011 (PTT Only)

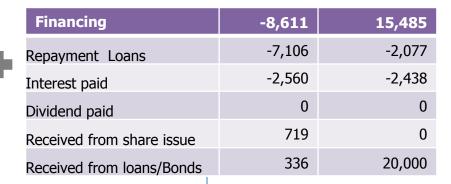


Operating	Q1/2011 21,262	Q1/2012 2,198
Net Income	19,628	22,009
Changes in assets & liabilities	-271	-17,922
Income Tax	-286	-326
Non-Cash Adjustment	2,133	-1,743
Interest-net	58	180

Investing	Q1/2011 -27,083	Q1/2012 -5,218
CAPEX(PP&E, Intangible asset)	-6,370	-4,539
Investment (Sub. &Affiliates)	-19,511	-997
Dividend/Interest Received	1,297	1,081
Others	-2,499	-763

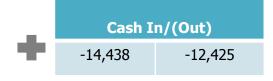


-40



Beginning Cash and Cash Equivalents

61,311 51,341



-6

Ending Cash & Cash Equivalents

46,873 63,766

Statements of Consolidated Cash Flows for Q1 2012 & 2011



Operating	Q1/2011 47,899	Q1/2012 28,921
Net Income	34,922	37,386
Changes in assets & liabilities	-5,173	-29,687
Income Tax	-2,027	-2,784
Non-Cash Adjustment	20,125	23,649
Interest - net	52	357

Investing	Q1/2011 -95,147	Q1/2012 -32,071
CAPEX (PP&E, Intangible asset)	-22,850	-29,009
Investment (Sub. &Affiliates)	-72,514	-1,471
Dividend/Interest Received	694	387
Others	-477	-1,978

Free Cash flow -47,248 -3,150

16,012 24,683 **Financing** -2,191 -7,583 Repayment Loans -3,861 -3,926 Interest paid -91 -0.1 Dividend paid 814 Received from share issue 26,798 30,735 Received from loans/Bonds

Adjustment 430 -1,889

Beginning Cash and Cash Equivalents

135,801 116,132



Cash In/(Out)
-30,806 19,644

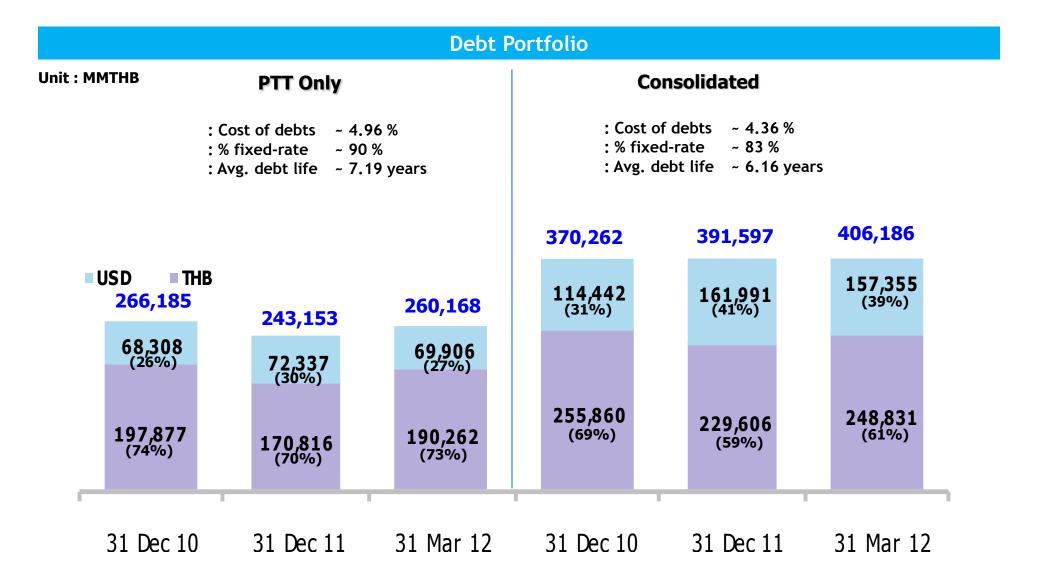
Ending Cash & Cash Equivalents

104,995 135,776

Debt Profile : Control Cost & Manage Risk







2010-2011 Accolades

b ptt

PTT is widely recognized among business communities both international and local



Asia Talent Management 10th Asia Business Leaders Award 2011



8th Top Asia Overall Performance of 2011 3rd Top Asia Integrated Oil&Gas of 2011

FORTUNE 500

128th Fortune Global 500 of 2011

- 155th in 2010
- 118th in 2009



167th The Biggest Listed Companies in the World 2012

- -171th in 2011
- -196th in 2010



Dow Jones Sustainability Index # 17

FinanceAsia

Best CEO 2010/2011
Best CFO 2010/2011
Best Managed Company
2010/2011
Best Corporate Governance
2010/2011
Best Investor Relations
2010/2011
Best Corporate Social
Responsibility 2010/2011
Best Commitment to Strong
Dividend Policy 2010/2011

CorporateGovernance<mark>Asia</mark>

Asian Corporate Director Recognition Awards 2010 & 2011

- Asia's Best CEO
- · Asia's Best CFO
- · Best IR Website/Promotion
- Best Environmental Responsibility
- Best Investor Relations
- Best Investor Relations Professional

ThaiBMA THE THAI BOND MARKET ASSOCIATION

ThaiBMA Best Bond Awards 2011

· Best Investor Relations Issuer

ThaiBMA Best Bond Awards 2010

- Deal of the Year
- · Most Creative Issue
- · Best Investor Relations Issuer

THEASSet

The winners of The Asset's Platinum Awards in 2010 & 2011



Board of the year Award 2010 & 2011



SET Awards

- Top Corporate Governance Report Award 2010 & 2011
- Best Corporate Social Responsibility Awards 2011



Trusted Brand 2010 & 2011

- Thailand's Top Brand in Platinum Award for Service Station 2010 & 2011
- Thailand's Top Brand Gold Award for lubricant products



Best CEO 2010 Best CEO for Energy Sector 2011



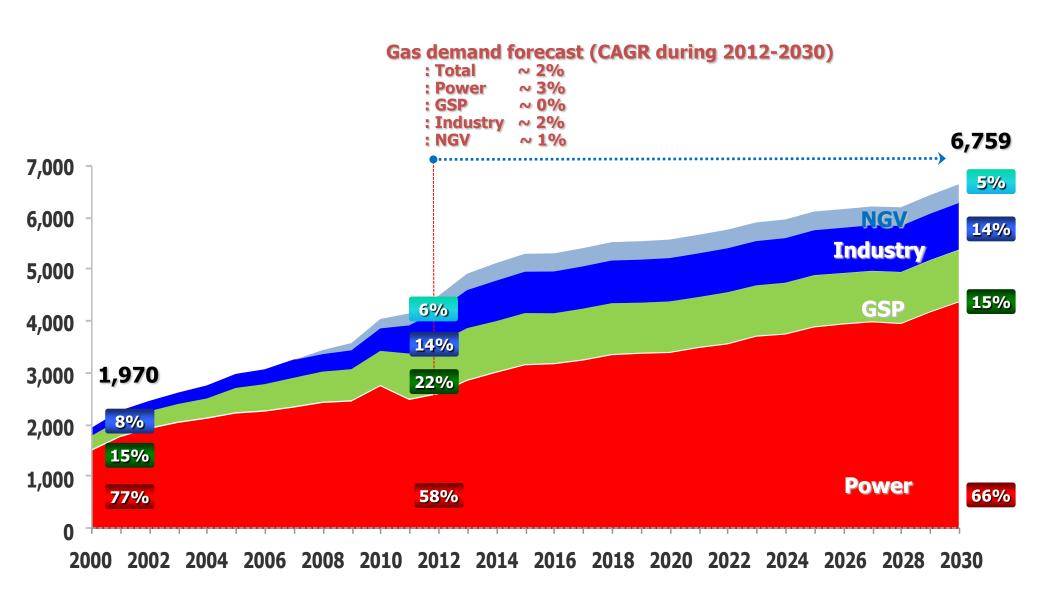
Outstanding State Enterprise Award 2010 & 2011

- Best State Enterprise of the Year, Best of the Best
- Outstanding Leadership
- Outstanding Innovation

Natural Gas: Strong and Increasing Demand over Long Term

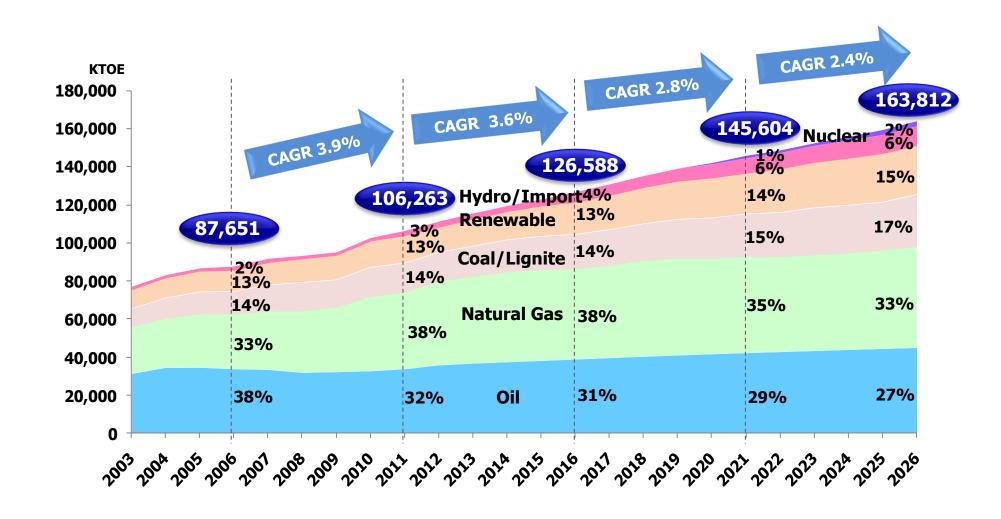


Natural gas is a fuel of choice for power producers and transportation industry



Thailand's Projected Energy Demand





Natural Gas Price Structure

Gas prices are mostly agreed under long-term contracts and volatility pass-through to ensure stable returns.



	Sales Price Structure	
Customers	Gas Pool Price + Supply Margins + Pipeline Tariffs	
Power Producers 59%		
: EGAT 30%	1.75%	
: IPP 19%	Average Purchased Gas Price 1.75% 21.8 Bt/MMBtu	
: SPP 10%	9.33%	
GSP 21%	Charged at the same price structure of power producers	
Petrochemicals Feedstocks		
Ethane, Propane, LPG	Profit-sharing mechanism based on market prices of petrochemicals	
NGL	Reference to Naphtha market price	
Local Cooking Gas	Capped at 333 USD/ton	
Industry 14%	Charged at prices comparable to fuel oil	
NGV 6%	Capped at 10.5 Baht/Kg*	

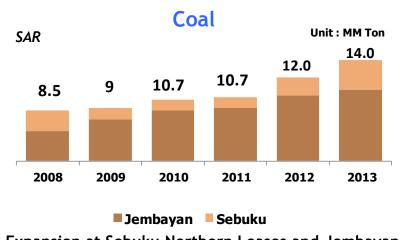
[•] Contract periods are ~ 25-30 years or until depletion of gas fields or the expiration of concessions

^{*} Government will increase NGV retail price Baht 0.50 /kg per month from January 16, 2012 until January 15, 2013. However, with inflation pressure, it was announced to suspend price increase for 3 months

PTT International

Future Growth of PTT





- Expansion at Sebuku Northern Leases and Jembayan
- Potential development in Brunei & Madagascar projects

Pipeline

EMG (Egypt)

- Investing 25% in EMG
- Offshore natural gas pipeline system from Egypt to Israel
- 2011 Sales volume = 0.69 BCM/y (67 mmscfd) due to interrupted supply

Palm Plantation

PTT Green Energy

- 225,877 Ha land acquired
- 19,706 Ha planted

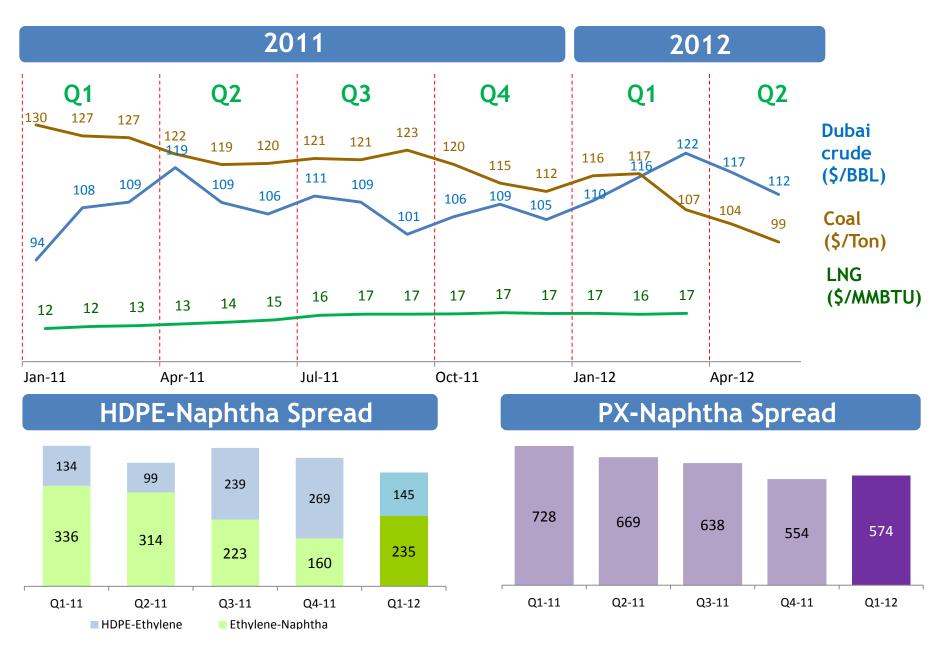
 Additional 22,650 Ha has been prepared in 2012.
- 2 CPO Mills: 45 T/Hr & 30 T/Hr operated commercially in Mid 2011

Power

2011 Xayaburi Hydro 1,285 MW
 2012 Expanding in neighboring countries

Price & Spread Margin Movement





Interest Rate and FX Movement



